# Transtett, Inc.

Gateway to the Northeast

















Gateway to the Northeast

## **Our Company's Core Values**

## **OUR VISION**

Our vision is to forever remain the absolute best truck dealership group in North America!

## **OUR MISSION**

Our mission is to treat our associates, customers and our community with the utmost respect and dignity, and achieve excellence by emphasizing trust, loyalty and ethics!

## **PEOPLE**

We trust our associates as valuable members of our Transteck Family and pledge to treat one another with loyalty, respect and dignity. We recognize and affirm the unique and intrinsic worth of each individual, whether associate or customer.

## **INTEGRITY**

Integrity is never compromised. Our conduct is socially responsible and commands respect for our integrity and positive contribution to society.

## DUTY

Fulfilling associates and customer needs is the prime reason for our company's existence. All associates have a responsibility to exceed customer expectations through quality service in a manner which will encourage long-term relationships.

## INVESTMENT

Profits are the result of how efficiently we provide customers with products and services that meet or exceed their needs. Profits enable us to invest in the future.

**Transteck Collision Centers** - All Makes

**Transteck**Truck Parts-All Make

Transteck

Mobile Maintenance

Transteck
Training Academy

## Drive The Future

## The New Freightliner Cascadia®

represents a revolution in the trucking industry. With over one million hours of research and development and millions of miles of real-world testing, the new Cascadia is the result of a sustained, concentrated investment in the future of trucking.

The original Freightliner Cascadia is known for performance, reliability and comfort, and the newest iteration is no exception. From its inception, the Freightliner team set out to build a better truck, one that expands Freightliner's approach to lowering customers' Real Cost of Ownership SM (RCO) and placing additional emphasis on the key role of professional truck drivers. As a result, the new Cascadia is safer, more comfortable and more profitable to own.





In the near future: The Freightliner eCascadia (shown here) with 80,000 lb. gross combined weight rating (GCWR) and eM2 with 26,000 lb GVWR are part of the Diamler Trucks' global electrified truck initiative.







Cascadia	
Day Cab	

## Cascadia Sleeper

108 114
SD SD
(Available with Natural Gas)

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	SE	)	

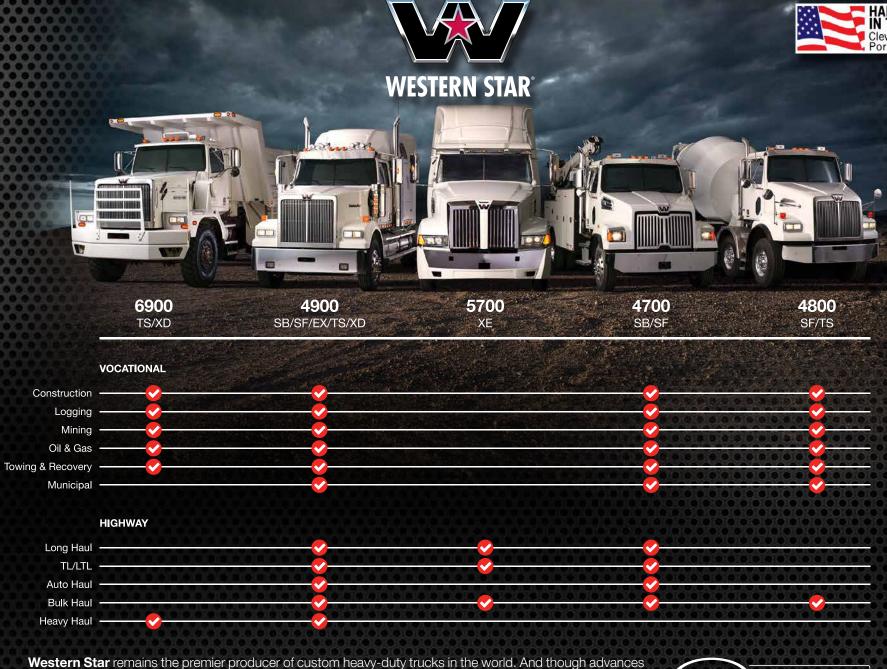
M2 M2 106 112 (Available v

(Available with Natural Gas)

VOCATIONAL		
Construction	<u> </u>	<u> </u>
Logging	<u> </u>	
Mining —	<u> </u>	<u> </u>
Oil & Gas	<u> </u>	<b>⊘</b>
Towing & Recovery	<u> </u>	<b>⊘</b>
Municipal -	<u> </u>	
Utility -	<u> </u>	<b>⊘</b>
Refuse	<b>▽</b>	<b>▽</b>
HIGHWAY		
Pick up & Delivery ————————————————————————————————————		<u> </u>
Long Haul ————————————————————————————————————	· · · · · · · · · · · · · · · · · · ·	<b>⊘</b>
TL/LTL		<u> </u>
Auto Haul ————————————————————————————————————	<u> </u>	<b>▽</b>
Bulk Haul ————————————————————————————————————	·	<u> </u>
Heavy Haul		

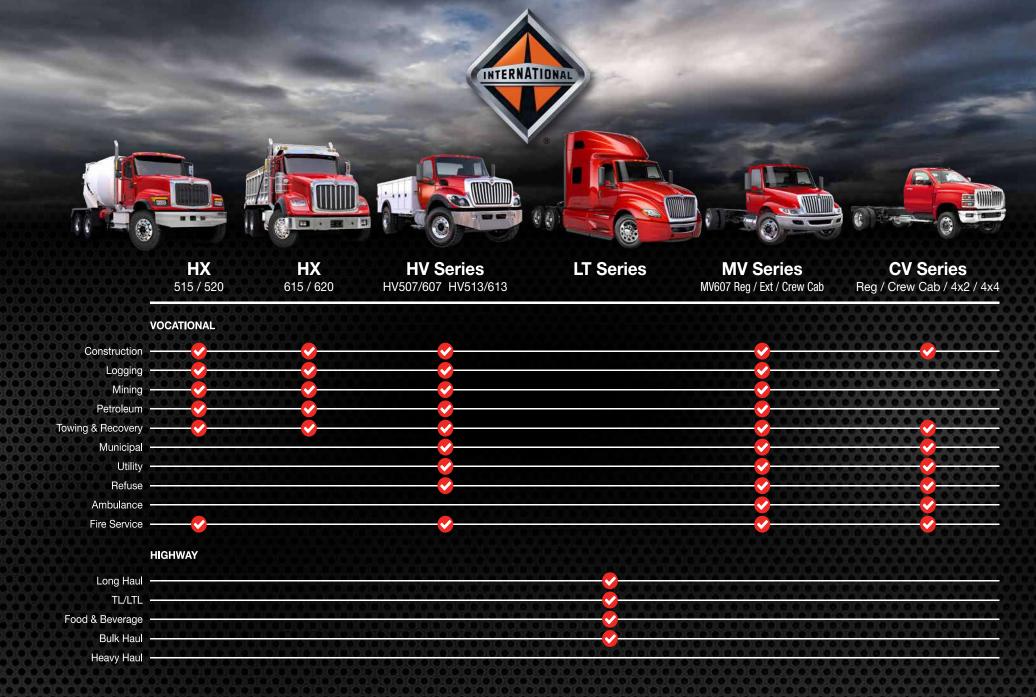
**Freightliner** marks its 75th anniversary in 2017. While its history is integral to the brand, Freightliner remains future-focused, always advancing new technologies and leading the industry through innovation. A continuing emphasis on quality through innovation intersects perfectly with our ongoing, technologically inspired, passionate drive to create the best-of-the-best trucks on the road.





Western Star remains the premier producer of custom heavy-duty trucks in the world. And though advances in technology have made manufacturing faster than ever, you'll find that we build every truck in the same manner we did when we started over 50 years ago: by hand. It's this attention to detail and drivers' needs that have made Western Star Trucks what it is today: the ultimate in comfort, power, convenience and durability.





**Navistar** offers one of the world's premier and most trusted truck brands. **International Truck** offers state-of-the-art performance and solutions for a variety of global markets. International Truck, the flagship vehicle brand, is supported by the industry's largest dealer network and offers a variety of engines in both diesel and natural gas.





## 

## TRUCKS

Isuzu Trucks has built and sold more than 400,000 diesel and gas trucks in North America since 1986. More than 81% are still registered and in service today - a testament to their strength and durability.

NOTE: Both the N Series gas and diesel are available in standard cab and crew cab w/7 passenger seating N Series gas is also available for LNG/CNG fuels



Beverage

THE NEXT WESTERN STAR Break New Ground.

LAUNCHING FALL 2020



Transteck, Inc. www.transteck.com

## **Used Trucks**



We have a large selection of local trades and Freightliner Fleet trades available. We take pride in the trucks we choose to sell as Used Trucks. Our Used Trucks are thoroughly inspected by our trained service staff before they are offered for sale. It is our commitment to deliver the finest Used Trucks to our customers.



We also provide additional "No-Deductible Warranties" on qualified trucks. These warranties are designed to give you that "peace of mind" when buying a pre-owned vehicle.

## They offer the following advantages:

- Buyer's Assurance 60 day coverage
- Up to 36 months/300,000 mile engine, transmission, and rear axle warranty
- 12 months/100,000 warranty on components like Turbochargers, Fuel Injectors, Water Pumps, and more...

These warranties are administered through Freightliner's North American Dealer Network. We also offer warranties through National Truck Protection and Premium 2000+.

## Financing & Insurance

Here at the Transteck, Inc. Family of Dealerships our many financing and insurance options make us a one-stop source for your truck purchases. Our relationships with local and national lenders that specialize in the trucking industry help us tailor a finance solution that works for you. Whether you're looking for traditional financing or a lease, we can make it work for you.

## Here are just a few of the options we have available:

- Conventional financing with or without a balloon
- TRAC Lease
- Skip or seasonal payments
- Accelerated payments
- Terms 24 72 months

In addition to our various financing options, we also offer insurance for fleets and owner operators. Our coverages are underwritten by carriers with an AM Best rating of "A" or better. Some of these policies can be rolled right into the financing "locking in" your rate for the term of the loan and require no additional down payment.

## What we offer:

- Physical Damage Insurance
- Primary Liability
- Non-Trucking Liability (Bobtail)
- GAP and GAPlus
- Cargo Insurance
- Business Owners Policy (BOP)



## What are the benefits to you when you finance and/or insure your purchase through us?:

- Competitive rates and terms
- Leaves credit lines with your local bank open for other uses
- Fast credit decision, usually takes less than one day
- Convenience, you're only dealing with one vendor







## Service



Transteck, Inc. offers repairs and maintenance service for all makes of medium and heavy trucks, diesel engines, and transmissions. We have hundreds of trained technicians supported by an in-house training department, utilizing the most up-to-date tools, equipment, technology, and facilities available.

- Express Assessment We provide quick turnaround for simple repairs
- Evening and weekend hours to eliminate unnecessary downtime
- Mobile Maintenance Allowing technicians to go to customers at their convenience
- Local pickup and delivery
- Large parts inventory, and the capability to obtain most parts the next day



## **PRECISION WHEEL ALIGNMENT**

Harrisburg, Hagerstown, Lancaster, New Stanton, Easton and Salisbury are now utilizing the TruckCam™ brand which features innovative and efficient products for wheel alignment based on patented camera technology.

## **MOBILE WHEEL ALIGNMENT**

We bring the technology to you. Wheel alignment done on site at your facility

## **EASTERN SHORE EXCLUSIVE**

All Makes DPF & DOC cleaning with our "FSX Pneumatic Cleaner".

Custom driveshafts & PTO shafts using quality Spicer & Neapco parts!



## Transteck

## Mobile Maintenance

Let us bring our shop to you. With our mobile service trucks, we have the ability to service and maintain your trucks at your facilities. With our "state of the art" mobile shops, we can provide on-site service, maintenance, and warranty on all makes and models of trucks and trailers throughout Pennsylvania, Maryland, New Jersey, Delaware, Virginia and West Virginia. Let's talk about how this will benefit your service needs and increase your company's productivity.

## "Tackle your whatever, wherever, whenever"





## **Featuring:**

- On-site service, maintenance, and warranty
- Trucks and trailers, all makes and models
- Full on-site diagnostics support performed by factory certified technicians
- Freightliner
- Cummins
- Western Star
- Cat
- Isuzu
- Eaton
- International
- Meritor
- Detroit
- Allison
- Mercedes Benz

Mobile service available 24 hours a day. Call Service Department for details.



## Truck Parts - All Makes



We offer a wide variety of parts from many different vendors and OEMs to help you get your truck back on the road as soon as possible. From bumper to the end of the frame, you can count on us to have the parts available.

You invested in a premium truck. Transteck has invested in a full range of Freightliner, Sterling, Western Star, Navistar, and Isuzu parts to support you with minimal downtime when you need them.

We will be here when you need us with some locations having extended hours. We offer free delivery within our areas. All our locations have highly trained, friendly, and courteous staff to help with your parts needs.

We offer parts for all makes, and want to be your one stop shop. Most of our parts carry a one-year warranty, at the very least. Each location runs parts specials to save you money. Ask about the Online Excelerator Program to assist you in parts look-up along with purchasing parts directly from Transteck.



## We've Got You Covered

Our vast parts department has fourteen locations to serve you in Pennsylvania, New Jersey, Delaware, Maryland, Virginia and West Virginia. Each location is equipped with highly trained, knowledgeable and experienced parts staff tailored to meet your needs. Our multi-million dollar inventory is supported by an outside sales force and 45 delivery trucks. We offer a one year warranty on all Freightliner parts. For all your parts needs, make us your one stop!

We feature all major brands, including:



And many more...



## Transteck

## Collision Centers - All Makes

The Harrisburg, Hagerstown, Salisbury, and New Stanton Collision Centers are full service, heavy-duty truck collision repair facilities that are dedicated to getting you back on the road – fast. Insurance work is welcome and estimates for collision and paint repairs are free. If your unit is not in driving condition, our estimators will gladly schedule an appointment to view your vehicle(s) at your convenience and location.

Our body shops are authorized commercial refinishers of Sikkens and Axalta paints, allowing us to offer warranties available for purchase - up to 5 years on some products. Our cross draft spray booths can accommodate most all heavy equipment, and all but the longest of trailers. At Transteck, it is our goal to reduce your down time and get you back on the road quickly. So, call today for your free estimate.

## **HOURS (Monday - Friday):**

Harrisburg: 7:00 am - 5:00 pm Hagerstown: 7:00 am - 5:00 pm Salisbury: 7:30 am - 4:00 pm New Stanton: 7:00 am - 5:00 pm

## New Stanton Collision Center - Now Open!



## Let us figure it out for you!

- Cutting edge paint booths
- State of the art drive over frame press for all frame straightening needs
- Working certified paint shop for warranties extending up to 5 years
- Free estimates at our facilities or yours
- Pick-up and delivery available
- On-site wheel alignment
- Hood Loaner Program
- We work on all makes and models

No job too big or small – we can fulfill all of your fleet needs!



## We've Got Your Back, Up & Down the Northeast Corridor.

(30) York

70 76

Lancaster

**Baltimore** 

## FREIGHTLINER WESTERN STAR OF NEW STANTON

271 Central Road Tarrs, PA 15688 (724) 204-4502

## **Collision Center Hours:**

Monday - Friday 7:00am - 5:00pm

**NOW OPEN!** 

## FREIGHTLINER WESTERN STAR OF HAGERSTOWN

11611 Hopewell Road Hagerstown, MD 21740 (301) 582-2117

## **Collision Center Hours:**

Monday - Friday 7:00am - 5:00pm

## FREIGHTLINER WESTERN STAR OF HARRISBURG

4400 Chambers Hill Road Harrisburg, PA 17111 (717) 564-9750

## **Collision Center Hours:**

Trenton

Philadelphia

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Monday - Friday 7:00am - 5:00pm

## **INTERNATIONAL OF DELMARVA**

2407 N. Salisbury Blvd Salisbury, MD 21801 (410) 546-1122

## **Collision Center Hours:**

Monday - Friday 7:30am - 4:00pm





## Dedicated Alternative Fuels Service Bay

Natural gas-powered vehicles, which use one of the most abundant and efficient fuels on earth, are smart options that reduce environmental impact and potentially lead to significant fuel savings.

Due to the rising demand for these vehicles, Transteck, Inc. (Harrisburg and Winchester locations) has made significant investments in the following:

- Building modifications including 2 dedicated LNG/CNG service bays
- Gas detection monitoring systems
- Required tooling

Transteck, Inc. service technicians are factory certified to service the following LNG/CNG products:

- Cummins LNG/CNG Engines
- Agility Fuel Systems
- Freightliner Products







Freightliner Trucks has thousands of natural gas vehicles on the road today, including the M2 112, 114SD, and Cascadia. The trucks and tractors can be spec'd with a variety of factory-installed Compressed Natural Gas (CNG) or Liquefied Natural Gas (LNG) options. Freightliner's natural gas trucks offer the same versatility, comfort, and outstanding performance as their diesel counterparts without the hassle of the after treatment systems. They are perfect for almost any application.

All Freightliner natural gas products are backed by Freightliner's industry-leading warranty programs, and our award-winning service and maintenance locations.

## Transteck

## Training Academy







Transteck has partnered with the Daimler Trucks North America Service Training Academy to provide our technicians with the most up to date and OEM specific training for Freightliner and Detroit Diesel products. Transteck has made a substantial investment having equipped our centralized Hagerstown location, with custom built simulators which mimic real world diagnostics and repair scenarios. This training is led by our two fully certified Daimler Trucks of North America in house Instructors.

We have met the demands of the Daimler Trucks North America Service Training Academy's requirements utilizing "hands on" classroom training. This involves theories of operation, discussion of current and key points. Technicians also use simulators and actual Freightliner trucks to learn how to properly approach and resolve complex problems.

- Our training allows for technicians to become expert certified on the Freightliner Cascadia and the M2 products and <u>Detroit Diesel</u> engine and DT12 transmissions.
- Transteck's training prepares our technicians to be proficient and up to date at all times, which allows current service issues to be repaired promptly and accurately.
- Each training simulator is built with the same factory components used on a Freightliner truck, to ensure that technicians are familiar with the exact setups seen in the service bay.
- Two fully certified Daimler Trucks of North America in house Instructors.
- From full working HVAC systems, to brake adjustments, all functioning components of a truck are covered.
- Technicians are provided with instructor led training, while using "state of the art" training aids and actual Freightliner trucks, which delivers a "real world" learning experience.





## **RESPONSIVENESS | EXPERTISE | STABILITY**

For companies across North America who want to manage their business, not their commercial truck fleet management challenges, Idealease offers the most responsive, fully integrated truck leasing, truck rental, fleet services and dedicated maintenance solutions. We have the expertise to create transportation solutions for commercial fleets of all sizes.

## We are focused on your success.

Idealease offers a safe, cost-effective, and efficient alternative to commercial truck ownership through our comprehensive truck leasing, truck rental, and dedicated maintenance solutions. We are the industry experts at seamlessly transitioning businesses from truck ownership to full service leasing. Our responsive fleet services will help keep your business running smoothly—allowing you to focus even more attention on serving your customers and growing your business.

Idealease offers stability for your business because of our unique organization structure—we are a vertically aligned distribution network of more than 430 community-based locations.



Idealease is committed to vehicle uptime. We support a fleet of more than 45,000 trucks, tractors and trailers with the most proficient, manufacturer-certified technicians, a vast parts inventory and the latest diagnostic equipment.





## The **Express Assessment** Advantage

## Make Smart Decisions Faster –

Our service staff is trained to communicate promptly and professionally. Within 2 hours of the service write-up you'll know whether you can get back out on the road, need to redirect resources, or get a hotel.

## Understand Parts Availability –

Quickly find out which parts are in stock and which need to be ordered so the repair can get underway as soon as possible.

## Assess Accurate Repair Costs –

You'll quickly have a good idea of how much the repair will cost.

## Experience Qualified Technicians –

An Express Assessment allows the dealer to assign the most qualified technician to the job, ensuring that the diagnosis gets done right the first time.

## Perform Simple Repairs Fast –

If the assessment of your complaint reveals a simple repair, like a blown fuse or a burnt out light, we'll make every effort to perform the repair immediately.

**Working For You!** 



## What is Transteck Standard of Excellence?

A Customer Focused, Employee Driven collaborative effort that aligns with our goals and continuous improvement.

## What does Transteck Standard of Excellence Provide?

A program resulting in responsive turnaround and quality, consistent communication, robust parts availability, while delivering best in class products, all provided by highly-trained and knowledgeable staff.

## **Transteck Standard of Excellence Commitment:**

Provide the industry's best truck maintenance, repairs, and parts, with an unmatched level of customer sales and service.

## The Goal:

The ultimate goal is maximizing vehicle uptime, anticipating customer needs and being the best Dealership for all of our customers.

Meeting our customers expectations the first time, every time.



## Our Culture

Here at Transteck our number one asset is our people! We continue to invest in our valuable employees by promoting from within and providing specific training to help develop and strengthen their core competencies.

Transteck provides education to ensure that everyone is trained and knowledgeable, while achieving the required certifications for their designated roles. We inspire and educate everyone on the value that our customers bring to our organization. We provide the tools and resources to create successful and efficient employees.

Transteck embraces a unique entrepreneurial environment for our team members. Our approach is to empower our people to make decisions. It is our goal to introduce and develop younger talent to this stable and flourishing industry.

This is our family, this is our culture.



## Contact Us



**Business Card** 



Transteck, Inc. Getting it DONE

Gateway to the Northeast

www.transteck.com



## **CONTACT INFO & HOURS OF OPERATION**

## Freightliner Western Star of Altoona

424 Kuhn Lane, Duncansville, PA 16635 (814) 695-9175





## Parts & Service Department Hours:

Monday - Friday 7:00am - 11:30pm Saturday 7:00am - 3:30pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## Freightliner of Bridgeport

400 Heron Drive, Swedesboro, NJ 08085 (856) 491-4128



## Parts & Service Department Hours:

Monday - Friday 7:00am - 9:00pm

Parts Department: Saturday 8:00am - 1:00pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## Freightliner of Delmarva

9367 Ocean Highway, Delmar, MD 21875 (410) 742-3294



## Parts & Service Department Hours:

Monday - Friday 7:30am - 8:00pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## **Easton Truck Center**

9433 Ocean Gateway, Easton, MD 21601 (410) 690-3134





## **Service Department Hours:**

Monday - Friday 8:00am - 5:00pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## **Easton Truck Center**

327 N Aurora St., Easton, MD 21601 (410) 822-0066







## **Parts & Service Department Hours:**

Monday - Friday 8:00am - 5:00pm

## Freightliner Western Star of Elkton

189 Belle Hill Road, Elkton, MD 21921 (410) 441-3320



## Parts & Service Department Hours:

Monday - Friday 7:00am - 10:00pm Saturday 7:00am - 3:30pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## **Freightliner Western Star** of Hagerstown

16777 Halfway Blvd, Hagerstown, MD 21740 (301) 582-2111







## Parts & Service Department Hours:

Monday - Friday 7:00am - 11:30pm Weekends 7:00am - 5:30pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## Collision Center Address & Phone:

11611 Hopewell Rd, Hagerstown, MD 21740 (301) 582-2117

## **Collision Center Hours:**

Monday - Friday 7:30am - 5:00pm

All hours are subject to change. Be sure to check our website for updated information.

## Freightliner Western Star of Harrisburg

4303 Lewis Road, Harrisburg, PA 17111 (717) 564-6151







## Parts & Service Department Hours:

Monday - Friday 6:00am - 11:30pm Weekends 7:00am - 4:30pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## Collision Center Address & Phone:

4400 Chambers Hill Road, Harrisburg, PA 17111 (717) 564-9750

## Collision Center Hours:

Monday - Friday 7:00am - 5:00pm

## Freightliner Western Star of Lancaster 1675 Rohrerstown Road, Lancaster, PA 17601

(717) 581-3480





## Parts & Service Department Hours:

Monday - Friday 7:00am - 11:30pm Saturday 7:00am - 3:30pm

## New & Used Truck Sales Hours:

Monday - Friday - 8:00am - 5:00pm After hours by appointment

## Freightliner Western Star of New Stanton

271 Central Road, Tarrs, PA 15688 (724) 204-4502







## Parts & Service Department Hours:

Monday - Friday 7:00am - 11:30pm Saturday 7:00am - 3:30pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## Collision Center & Phone:

271 Central Road, Tarrs, PA 15688 (724) 204-4502

## **Collision Center Hours:**

Monday - Friday 7:00am - 5:00pm

## Freightliner Western Star of Philadelphia

11 Runway Road, Levittown, PA 19057 (215) 945-0350





## **Parts Department Hours:**

Monday - Friday 7:00am - 9:00pm Saturday 8:00am - 12:00pm

## **Service Department Hours:**

Monday - Friday 7:00am - 9:00pm

## **New & Used Truck Sales Hours:**

Monday - Friday 8:00am - 5:00pm After hours by appointment

## International of Delmarva

2407 N. Salisbury Blvd, Salisbury, MD 21801 (410) 546-1122









## Parts & Service Department Hours:

Monday - Friday 7:00am - 6:00pm

## **Collision Center Hours:**

Monday - Friday 7:30am - 4:00pm

## **New & Used Truck Sales Hours:**

Monday - Friday - 8:00am - 5:00pm After hours by appointment

## Freightliner of York

3440 Board Road, York, PA 17406 (717) 781-2511



## Parts & Service Department Hours:

Monday - Friday 7:00am - 10:00pm

## **Freightliner of Winchester**

227 Hopewell Lane Clear Brook, Virginia 22624 (540) 678-7069





Sales, Parts & Service Hours:

Monday - Friday 7:00am - 5:00pm





